

Financial Planning & Analysis Manager

Trojan Battery Company, the leading manufacturing company in Santa Fe Springs, has an exciting opportunity for a **Financial Planning & Analysis Manager**. Come join our Finance department and work in our dynamic plant environment with an 80 year quality heritage leading the deep cycle battery industry.

As a **Financial Planning & Analysis Manager** for Trojan, you will be responsible for developing processes and directing long term strategic and annual corporate profit and loss, cash flow, balance sheet and capital expenditure planning. You will also analyze and interpret results of monthly quarterly and annual financial reports. Preparing monthly financial forecasts interprets results and makes senior management presentations. In addition, you will be responsible for analysis and recommendations related to strategic projects, acquisitions and divestitures, customer financial data, competitors, costs reduction efforts and related projects.

Here's what you'll do:

- Manage all financial forecasting activities including short-term forecasts, annual profit plan and long-term strategic plans (typically income & expense, balance sheet & cash flow statements).
- Responsible for analysis and recommendations related to strategic initiatives such as new product lines, acquisitions, divestitures, capacity expansions, etc.
- Key resource for the CEO, CFO, VP of Finance, Sales and Marketing & Operations teams and the Steering Committee for operational & financial performance.
- Responsible for financial and operational analysis of actual monthly data, acquisition and joint venture analysis, financial review of sales and management compensation plans, competitor analysis, other data modeling and interpretation.
- Prepares presentations on financial performance & interpretation of operating results. Develop management reports that accurately report profitability and other key metrics by product, location and customer.
- Develops and directs analysis of major capital expenditures and performs audits of selected capital project results.
- Works with the Corporate Controller to interpret cost trends and develop appropriate standard cost methodologies, product pricing recommendations (including rebates and other price related incentives) for all products.
- Assists in analyzing capacity expansion and financing alternatives in support of company growth.
- Performs other ad hoc analysis and duties as assigned.

Here's what is required:

- Excellent written and verbal communication skills.
- Demonstrated prior experience in financial analysis, proven expertise in the areas of GAAP-based financial reporting and standard cost accounting, and the development of financial reporting.
- Predisposed to working in a collegial, dynamic and communicative work environment.
- A significant premium will be placed on personal criteria such as collaboration in a team-oriented organizational framework, positive attitude and work ethic.

- Candidate must have demonstrated strong leadership skills, general management judgment and the capacity for further professional development.
- 5 to 8 years experience in an analytical and strategic finance position.
- Helpful, customer service orientation - proven ability to form positive relationships and work effectively with various internal and external partners.
- Experience in a manufacturing environment (including standard costing & MRP systems) strongly preferred.
- Supervises 2 direct reports.
- Bachelors Degree, MBA strongly preferred.
- Excellent written and verbal skills in English.
- Proven ability to influence behavior and help guide decision making.
- Proven mathematical, statistical and analytical skills
- Natural curiosity and passion for solving problems
- Sense of urgency coupled with a strong, continual improvement mindset
- Strong Excel and Power Point
- Business Objects & Baan ERP experience a plus

Our culture is employee-oriented, respectful and exceptionally safety-conscious. Join our strong diverse team with others who apply their work ethic to produce the best batteries in the business!!

Visit our web site at www.trojanbattery.com.
and
E-mail your resume to abotello@trojanbattery.com.